

Daniel E. Schoeni

SSRN: <http://ssrn.com/author=2351389>
(781) 879-7736 · dschoeni1@udayton.edu

EDUCATION

University of Nottingham School of Law Nottingham, UK
Ph.D. Public Procurement Law 2023
Dissertation, *Public Procurement in the U.S. Federal Government and the EU: Hidden Non-Tariff Barriers*
(nominated for law school's D.J. Harris award for best dissertation)

George Washington University Law School Washington, DC
LL.M. Government Procurement, *with highest honors* 2014
Thesis, *Second-Best Markets: On the Hidden Efficiency of Defense Offsets*

University of Nottingham School of Law Nottingham, UK
LL.M. Public Procurement Law & Policy 2011
Thesis, *Personal Debarment for Non-distributive Corporate Misconduct*

University of Iowa College of Law Iowa City, IA
J.D. 2003

University of Iowa Graduate College Iowa City, IA
M.A. Philosophy 2003

Brigham Young University Provo, UT
B.A. Philosophy, Economics minor 2000
BYU Jerusalem Center for Near Eastern Studies 1999
Chair, Student Advisory Council ("student senate") 1998–1999
Latter-day Saint Missionary to Monterrey, Mexico 1995–1997

TEACHING EXPERIENCE

University of Dayton School of Law Washington, DC
NCR Distinguished Professor of Law and Technology Starting Aug. 2025
▪ Teaching first-year Contracts I and II; managing the law school's Program in Law and Technology

George Washington University Law School Washington, DC
Adjunct 2022–Present
▪ Teaching both Formation of Government Contracts and Performance of Government Contracts, the two core courses in the law school's Government Procurement Program

King's College London School of Law London, UK
Lecturer 2016–23
▪ Wrote the textbook on EU defense procurement for distance learning LL.M.; updated annually.
Lectured at annual teaching weekends.

Institute for Security Governance, Defense Security Cooperation University <i>Adjunct</i>	Monterey, CA 2023–Present
▪ Presented on anticorruption measures in defense procurement in a capacity building workshop in Krakow, Poland on acquisition reforms with partners from the Ukrainian ministry of defense.	
Defense Institute of International Legal Studies <i>Adjunct</i>	Newport, RI 2012–Present
▪ Presented at capacity building symposia on subjects including criminal justice, trial advocacy, and anticorruption in defense procurement (e.g., Mexico, Bosnia, Honduras, Guatemala, the Bahamas).	
Yuba College Department of Social Sciences <i>Adjunct</i>	Yuba City, CA 2006
College of St. Mary Department of Philosophy <i>Adjunct</i>	Omaha, NE 2004
University of Iowa Department of Philosophy <i>Teaching Assistant</i>	Iowa City, IA 2002–03

ACADEMIC ARTICLES

Full Length

- Coauthored with Derek McKee, *Federalism, Procurement Liberalization, and Domestic Review Procedures: Implementation of the GPA in U.S. States and Canadian Provinces* 55 PUB. CONT. L.J. _ (2025)
- *An Empirical Study of Bid Protests by Disappointed Tenderers in U.S. States*, 34 PUB. PROC. L. REV. 289 (2025) (UK)
- *U.S. Defense Procurement*, 2 UPPHANDLINGSRÄTT TIDSKRIFT 87 (2024) (Sweden) (by invitation)
- *Government Contracts Law as an Instrument of National Power: A Perspective from the Department of the Air Force*, 52 PUB. CONT. L.J. 553 (2022)
- *Differing Perspectives on Defence Procurement: The Relative Composition of Purchases as a Barrier to Transatlantic Understanding and Trade Liberalisation*, 30 PUB. PROC. L. REV. 45 (2021) (UK)
- *Whither Innovation? Why Open Systems Architecture May Deliver on the False Promise of Public-Private Partnerships*, 70 ADMIN. L. REV. 409 (2018)
- *Still Too Slow for Cyber Warfare: Why Extension of the Rapid Acquisition Authority and the Special Emergency Procurement Authority to Cyber Are Half Measures*, 46 PUB. CONT. L.J. 833 (2017)
- *Personal Debarment for Non-distributive Corporate Misconduct: On the Efficacy of Debarring the Individual from Government Contracts for Collective Wrongdoing*, 46 PUB. CONT. L.J. 51 (2016)
- *Defense Offsets and Public Policy: Beyond Economic Efficiency*, 76 A.F. L. REV. 51 (2016)
- *A Hidden Statutory Bar to Private Causes of Action for Breaches of the WTO's Agreement on Government Procurement*, 37 U. PENN. J. INT'L L. 295 (2015)
- *Second-Best Markets: On the Hidden Efficiency of Defense Offsets*, 44 PUB. CONT. L.J. 369 (2015)
- *Long on Rhetoric, Short on Results: Agile Methods and Cyber Acquisitions in the Department of Defense*, 31 SANTA CLARA HIGH TECH. L.J. 386 (2015)

Shorter Pieces

- Coauthored with Derek McKee, *The GPA's Domestic Review Procedures Through the Lens of North American Sub-Central Implementation: Flexibility or Incoherence?*, 34 PUB. PROC. L. REV. 270 (2025) (UK)
- *Challenges Brought by U.S. Economic Operators in EU Member States*, UPPHANDLINGSRÄTT TIDSKRIFT 1 (2023) (Sweden)
- Coauthored with Luke Butler and Martin Trybus, *A Special Issue on The Emerging Impact of the Russian Invasion of Ukraine on Defence Procurement in Europe*, 33 PUB. PROC. L. REV. 335 (2023) (UK)
- Coauthored with Christopher Yukins, *U.S.-European Defense Cooperation: Imperatives in a Time of War*, 33 PUB. PROC. L. REV. 445 (2023) (UK)
- *DARPA's Role in the Development of mRNA Vaccines*, 24 REVISTA DE LA ESCUELA JACOBEEA DE POSGRADO 1 (2023) (Mexico) (by invitation)
- *Seminarios Sobre Juicios Orales e Intercambios Académicos entre el Comando Sur de los EE.UU. de Norteamérica y el Fuero Militar Policial del Perú*, 13 EL JURISTA 81 (2019) (Peru)

Books & Book Chapters

- *U.S. and European Defence Industries: Strength of the Transatlantic Supply Chain*, in *Europe's DEFENCE INDUSTRY IN TRANSITION: LEGAL, ECONOMIC, AND POLICY CHALLENGES IN A CHANGING UNION* (Steven Blockmans & Panos Koutrakos eds.) (forthcoming) (by invitation)
- *Proceso de Selección en la Contratación Estatal de los EE.UU.*, in *TERCER CONGRESO INTERNACIONAL DE CONTRATACIÓN ESTATAL* (Sebastián Barreto ed.) (Colombia) (forthcoming)
- *Why Public e-Procurement Generally Doesn't Work*, in *DIGITALIZATION AND PUBLIC PROCUREMENT* (Gabiella Racca & Christopher Yukins eds.) (submitted, volume in production)
- Coauthoring with Christopher Yukins & Peter McKeen, *Contract Administration in the United States*, in *THE IMPACT OF COMPETITIVE TENDERING ON THE EXECUTION OF PUBLIC CONTRACTS* (Patricia Valcárcel & Christopher Jansen eds.) (submitted, volume in production)
- Coauthored with Christopher Yukins, *Defense Procurement: Lessons from the United States' Articles of Confederation*, in *THE ECONOMICS AND LAW OF PUBLIC PROCUREMENT: NEW GLOBAL SCENARIO* (Gustavo Piga, Annalisa Castelli & Tünde Tátrai eds., 2024)
- *Corruption in Defense Procurement*, in *THE ROUTLEDGE HANDBOOK OF PUBLIC PROCUREMENT CORRUPTION* (Sope Williams & Jessica Tillipman eds., 2024) (by invitation)
- Co-edited with Tobias Vestner, *ETHICAL DILEMMAS IN THE GLOBAL DEFENSE INDUSTRY* (Oxford University Press, 2023)
Coauthored chapter with Tobias Vestner, *Introduction: Engaging Both Horns of the Ethical Dilemma*
Authored chapter, *Some Ethical Dimensions of Defense Offsets*
- Coauthored with Christopher Yukins, *Principles of Public Contracts in the United States*, in *LES PRINCIPES DES CONTRATS PUBLICS EN EUROPE* (Stéphane de La Rosa & Patricia Valcárcel eds., 2022) (France)
- *Non-tariff Barriers Obstructing Trade in the Transatlantic Defense Procurement Market*, in *JOINT PUBLIC PROCUREMENT AND INNOVATION* (Gabiella Racca & Christopher Yukins eds., 2019)

Book Reviews

- *Optimizing Public Interests through Competitive Tendering: Concept, Context and Challenges*, by Chris Jansen, Frank van Ommeren, Johan Wolswinkel, and Sue Arrowsmith, 34 PUB. PROC. L. REV. _ (by invitation) (forthcoming)

- *Addressing the Conspiracy of Optimism in Public Procurement: A Review of Bent Flyvbjerg's and Dan Gardner's How Big Things Get Done: The Surprising Factors that Determine the Fate of Every Project, From Home Renovations to Space Exploration and Everything in Between* (forthcoming)
- *Measured and Found Wanting: A Review of Craig Whitlock's Fat Leonard: How One Man Bribed, Bilked, and Seduced the U.S. Navy* (Simon & Schuster 2024) (forthcoming)
- *A Review of Capturing Aguinaldo: The Daring Raid to Seize the Philippine President at the Dawn of the American Century* by Dwight Sullivan, 15 J. ADVANCED MIL. STUD. 220 (2024)
- *A Bellicose Founding Charter: The U.S. Constitution and Providing for the Common Defence, A Review of The Words That Made Us: America's Constitutional Conversation 1760–1840*, by Akhil Reed Amar, 13 J. NAT'L SEC. L. & POL'Y 509 (2023)

WORKS IN PROGRESS

- Coauthoring with Kara Sacilotto, *An Emerging Consensus Amongst America's Laboratories of Democracy: A Critical Review of State-level Exclusion Procedures*
- *On the Prospects for Stimulating Economic Growth Through Public Investment in Innovation: Why Mario Dragi's Hopes for a European DARPA Are Misplaced*
- *Countering Chinese Cyber Espionage with Letters of Marque and Reprisal: An Acquisitions Law Perspective on a Possible Gray-zone Strategy*
- Coauthoring with Christopher Yukins, et al., *Enhancing Competition Under the European Union's Revised Procurement Directives – Lessons Learned from Competitive Negotiations in the United States* (to be presented at the 6th Interdisciplinary Symposium on Public Procurement, Lisbon, Spain, Sept. 18, 2025 and then to be published in a forthcoming essay collection comprised of the conference papers)
- PUBLIC PROCUREMENT IN THE U.S. FEDERAL GOVERNMENT AND THE EUROPEAN UNION: HIDDEN NON-TARIFF BARRIERS (monograph based on dissertation)

OTHER PUBLICATIONS

- *Airman, Iowan, Lawyer, Mensch: A Portrait of Maj. Gen. (USAF ret.) Walter Reed (1924–2022)*, IOWA LAW., Nov. 2022
- *Nothing. Everything.*, JAG REPORTER, Feb. 17, 2022 (reviewing ALEC MACGILLIS, *FULFILLMENT: WINNING AND LOSING IN ONE-CLICK AMERICA*)
- *Learning About the Water We Swim in: AFSOUTH's Role in Peru's Transition to an Adversarial Military Justice System*, JAG REPORTER, Jan. 14, 2021
- *Three Competing Options for Acquiring Innovation*, 32 AIR & SPACE POWER J. 4 (Winter 2018)
- *Buying Military Innovation: P3s Are Not the Best Approach*, LAW360, July 18, 2018
- *Yates Memo: Missing the Forest for The Trees*, LAW360, Dec. 4–5, 2017
- *Iowan Wins American Bar Association Armed Forces Law Committee Award*, IOWA LAW., Nov. 2017
- *Congress Must Do More to Speed Up DoD Cyber Acquisitions*, LAW360, Sept. 18, 2017
- *Teaching Trial Advocacy South of the Border: Helping Mexico Transition to an Adversarial Military Justice System*, IOWA LAW., Jan. 2016
- *Economic Efficiency: In Defense of Defense Offsets and Countertrade*, CONT. MGMT. 46, Dec. 2015
- *Why Defense Can't Buy Cyber Stuff Fast Enough*, GOVEXEC.COM, Aug. 24, 2015
- *Top-Down IT Approach Too Slow to Meet Threats*, DEFENSEONE.COM, Aug. 24, 2015
- *A View from Bogota, Colombia Through the Eyes of an Iowa Native and Air Force Judge Advocate*, IOWA LAW., Mar. 2013
- *But Who Represents Me? An Ineffective Assistance of Counsel Primer*, 1 AFFIRMATIVE DEF. 2 (2012)

- *Political Rhetoric or “Legislative History”?* 2 AFFIRMATIVE DEF. 1 (2011)
- *Life in the Law: Criminal Defense Work in a War Zone*, CLARK MEMORANDUM, Fall 2010
- *Iowa Attorney and Full-Time JAG Officer Provides a Peek Inside Criminal Defense Work in a War Zone*, IOWA LAW., June 2010
- *The Al Udeid Area Defense Counsel’s Office*, 36(4) JAG REPORTER 129 (2009)

SELECTED PRESENTATIONS & INTERVIEWS

- Presenter, *Bilateral Free Trade Agreements in Latin America*, La Red Iberoamericana de Contratación Pública (invitation)
- Presenter, May 8, 2026, Swedish Procurement Conference, Stockholm, Sweden (invitation)
- Presenter, Defence Procurement and Innovation in a Changing World Workshop, King’s College London, UK (invitation)
- Presenter, *Bid Protests in U.S. States: Compliance with the WTO GPA*, National Association of State Procurement Officers, Procurement Law Institute, Savannah, Georgia, Nov. 6, 2026 (invitation)
- Presenter, *Updates on International Public Procurement Law*, Federal Bar Association Showcase, Oct. 1, 2025 (invitation)
- Panelist, Sept. 13, 2025, *Effectively Contracting with the Federal Government in Light of Presidential Executive Orders*, Federal Bar Association Annual Conference, Minneapolis, Minnesota (invitation)
- Participant, June 24, 2025, *Liberal Democracies’ Defense Innovation: Challenges and Responses in the Wake of the Russo-Ukrainian War Workshop*, Center for International Security and Cooperation, Freeman Spogli Institute, Stanford University, Palo Alto, California
- Moderator, *Innovation Through Procurement: The NATO-DIANA Case Study*, May 28, 2025, George Washington University Law School, Washington, DC (webinar)
- Presenter, May 16, 2025, *U.S. and EU Challenge Procedures: Utilization of and Compliance with the Revised Government Procurement Agreement*, Swedish Procurement Conference, Stockholm, Sweden
- Panelist, May 12, 2025, *First 100 Days for Government Contractors*, DC Bar, Washington, DC (webinar)
- Guest lecturer, Apr. 1, 2025, *Developments in U.S. Defense Procurement*, George Washington University Law School, Washington, DC
- Presenter, Mar. 19, 2025, *Procedimientos de Selección en Contratación Pública en los EE. UU.*, 3er Congreso Internacional de Contratación Estatal, Barranquilla, Colombia
- Co-presenter, Dec. 12, 2024, *Contrats Publics dans la Globalisation Juridique* network’s presentation on current research to the Organisation for Economic Cooperation and Development, Paris, France
- Co-presenter with Derek McKee, June 17, 2024, *Federalism, Procurement Liberalization, and Domestic Review Procedures: The Implementation of the GPA in U.S. States and Canadian Provinces*, Public Procurement: Global Revolution Conference 2024, Nottingham, UK
- Panelist, June 3, 2024, *La Contratación Pública como Motor del Desarrollo*, Congreso Internacional de Contrataciones Públicas, Buenos Aires, Argentina
- Presenter, Apr. 26, 2024, *A Comparison of U.S. and EU Public Procurement Systems*, Swedish Procurement Conference, Stockholm, Sweden
- Panelist, Sept. 18, 2023, *Public Procurement Workshop*, U.N. Office of Drugs and Crime, Regional Office for Southeast Asia and the Pacific, Kuala Lumpur, Malaysia
- Presenter, Sept. 14, 2023, *Ethical Dilemmas of the Global Defense Industry*, George Washington University Law School, Washington, DC
- Presenter, June 1, 2023, *Sustainable Procurement Efforts in the United States*, Bar-Ilan University School of Business, Ramat Gan, Israel

- Presenter, Mar. 17, 2023, *Public Procurement and Digital Transition*, University of Turin, School of Law, Turin, Italy
- Presenter, Nov. 9, 2022, *U.S. State Bid Protests*, National Association of State Procurement Officers, Procurement Law Institute, Charleston, South Carolina
- Moderator, Nov. 9, 2022, *Transatlantic Defense Procurement*, George Washington University Law School, Washington, DC
- Presenter, July 12, 2022, *U.S. State Bid Protests*, George Washington University Law School, Washington, DC
- Presenter, June 14, 2022, *U.S. State Bid Protests*, Public Procurement: Global Revolution XI, University of Nottingham School of Law, Nottingham, UK
- Presenter, Oct. 4, 2021, *DARPA's Role in the Development of mRNA Vaccines*, Temas Clave de la Contratación Pública, Congreso Internacional, University of Vigo, Spain
- Presented Sept. 19, 2020, *Trends in Government Contracts*, George Washington University Law School, Washington, DC
- Presenter, Dec. 12, 2019, *Principles of Public Contracts in the United States*, Contrats Publics dans la Globalisation Juridique University of Paris-Creteil, School of Law, France
- Presenter, June 18, 2019, *Differing Perspectives on Defence Procurement*, Public Procurement: Global Revolution IX, University of Nottingham School of Law, Nottingham, UK
- Interview, *Federal Drive with Tom Temin*, FEDERAL NEWS RADIO (Jan. 23, 2019)
- Presenter, Oct. 26, 2017, *Mitigating Corruption Risks Associated with Defense Offsets*, 8th Conference, IFBEC, George Washington University Law School, Washington, DC
- Interview, *Federal Drive with Tom Temin*, FEDERAL NEWS RADIO (Oct. 5, 2017)
- Presenter, May 23, 2016, *Defense Offsets and Public Policy*, Aerospace Defense Security Group's Global Industrial Cooperation Conference in Toledo, Spain
- Presenter, May 15, 2016, *Still Too Slow for Cyber Warfare*, Legal Challenges in Cyberspace, McGill University, Montreal, Canada
- Presenter, Apr. 6, 2016, *Defense Offsets and Public Policy*, Defense Industry Offset Association conference, Park City, UT
- Guest Lecturer, Oct. 16, 2015, *Cyberspace, Drones & Emerging Technologies: Law of Armed Conflict*, Defense Institute of International Legal Studies, Newport Naval Station, RI
- Presenter, Sept. 28, 2015, *On the Hidden Efficiency of Defense Offsets*, Global Offsets and Countertrade Association Conference, Philadelphia, PA
- Presenter, June 15, 2015, *Defense Offsets and Public Policy*, Public Procurement: Global Revolution VII, University of Nottingham School of Law, Nottingham, UK
- Presenter, May 13, 2014, *The New WTO Government Procurement Agreement: Its Impact on World Procurement Markets*, George Washington University Law School, Washington, DC

PROFESSIONAL EXPERIENCE

U.S. Air Force Judge Advocate General's Corps

2004–25

- Specialized in government contracts; extensive work in capacity building, mostly in Latin America; and three assignments as trial and appellate defense counsel (including a successful capital appeal)

2019 Thomas P. Keenan, Jr. Award (JAG Corps's international & operational law writing award)

2017 Keith E. Nelsen Writing Award (ABA Standing Committee on Armed Forces Law)

2016 Young Judge Advocate of the Year for Air Force Materiel Command

2015 First Place, ABA/*Public Contract Law Journal* Writing Competition

2014 Second Place (tied), ABA/*Public Contract Law Journal* Writing Competition
2013 Young Judge Advocate of the Year for the Air Force Legal Operations Agency

Iowa Supreme Court, Justice Jerry Larson
Judicial Clerk

Des Moines, IA
2003–04

Farmers & Traders Savings Bank
Board Member

Douds, IA
2004–19
Iowa City, IA

Professor Kenneth Kress
Research Assistant

2001–03

JOURNAL EDITORIAL BOARDS

Air Force Law Review, editorial board (2014–present)
JAG Reporter (Air Force), editorial board (2019–present)
Journal of Contract Management, editorial board (2022–present)
Upphandlingsrättslig Tidskrift (Sweden), editorial board (2022–present)
Public Procurement Law Review (UK), guest peer reviewer (2022), co-edited a special edition on European defense procurement and the Russo-Ukrainian War (2023)
European Procurement & Public Private Partnership Law Review, guest peer reviewer (2025)
European Defence & Security Law & Policy Quarterly, editorial board (2025–present)

PROFESSIONAL ORGANIZATIONS

Federal Bar Association, Chair International Procurement Committee (2025–present)
ABA Public Contract Law Section, Reporter Model Procurement Code Committee (2024–present)
Contrats Publics dans la Globalisation Juridique (France) (2019–present)
Public Procurement Research Group (UK) (2015–present)
Iowa Bar Association (Military Affairs Committee) (2010–present)

BAR ADMISSIONS

Iowa	2003
Court of Appeals for the Armed Forces	2004
Air Force Court of Criminal Appeals	2004
U.S. Supreme Court	2011
Navy-Marine Corps Court of Criminal Appeals	2011
U.S. Court of Federal Claims	2014
District of Columbia	2015

LANGUAGES

Spanish: professional working proficiency
French: limited working proficiency